

Nathan Michael Jensen
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ACADEMIC EMPLOYMENT AND AFFILIATIONS

<i>George Washington University School of Business</i>	
Associate Professor of International Business	2014-
Associate Professor of Political Science (by courtesy)	2014-
<i>Washington University in St. Louis</i>	
Associate Professor of Political Science	2008-2014
Associate Professor of International and Area Studies	2010-2014
Assistant Professor of Political Science	2002-2008
Senior Fellow and Director of the Program on Multinational Enterprises and the Global Political Economy of the Weidenbaum Center	2008-2014
Fellow at the Center for Political Economy	2002-2012
<i>University of California Los Angeles</i>	2005-2006
Global Fellow: International Institute (Sabbatical)	
<i>University of California Los Angeles</i>	2001-2002
Visiting Scholar: International Studies and Overseas Programs	
Experiments in Governance and Politics	
Fellow	2013-

EDUCATION

Ph.D., M. Phil, MA in Political Science. Yale University. Dissertation: <i>Political Determinants of Foreign Direct Investment</i>	1998-2002
B.S.B., Finance, Economics and Political Science. University of Minnesota-Twin Cities.	1993-1998

PUBLISHED BOOKS

Jensen, Nathan M, Glen Biglaiser, Quan Li, Edmund Malesky, Pablo M. Pinto, Santiago M. Pinto and Joseph L. Staats. 2012. *Politics and Foreign Direct Investment*. University of Michigan Press.

Jensen, Nathan M. 2006. *Nation-States and the Multinational Corporation: A Political Economy of Foreign Direct Investment*. Princeton University Press.

PEER REVIEWED ARTICLES

Chatterji, Aaron, Michael Findley, Nathan M. Jensen, Stephan Meier, and Daniel Nielson. Forthcoming. Field Experiments in Strategy. *Strategic Management Journal*

Maleksy, Edmund J., Dimitar Gueorguiev, and Nathan M. Jensen. Forthcoming. Monopoly Money: Foreign Investment and Bribery in Vietnam, a Survey Experiment. *American Journal of Political Science*

Jensen, Nathan M. and Mi Jeong Shin. 2014. Globalization and Domestic Trade Policy Preferences: Reciprocity and Mass Support for Agriculture Subsidies. *International Interactions*.

Jensen, Nathan M., Bumba Mukherjee, and William T. Bernhard. 2014. Introduction: Survey and Experimental Research in International Political Economy. *International Interactions*.

Jensen, Nathan M., Edmund Malesky, Mariana Medina, Ugur Ozdemir. 2014. Pass the Bucks: Investment Incentives as Political Credit-Claiming Devices. *International Studies Quarterly*

Crespo-Tenorio, Adriana, Nathan M. Jensen, and Guillermo Rosas. 2014. Political Liabilities: Surviving Banking Crises. *Comparative Political Studies* 47 (7): 1047-1074.

Jensen, Nathan M., Edmund Malesky, and Stephen Weymouth. 2014. Unbundling the Relationship between Authoritarian Legislatures and Political Risk. *British Journal of Political Science*.

Jensen, Nathan M. 2013. Domestic Institutions and the Taxing of Multinational Corporations. *International Studies Quarterly* 57 (3): 440-448.

Dreher, Axel and Nathan M. Jensen. 2013. Country or Leader? Political Change and UN General Assembly Voting. Forthcoming. *European Journal of Political Economy* 29: 183-196.

Jensen, Nathan M. 2012. Fiscal Policy and the Firm: Do Low Corporate Tax Rates Attract Multinational Corporations? *Comparative Political Studies* 45 (8): 1004-1026.

Jensen, Nathan M. and René Lindstädt. 2012. Leaning Right and Learning from the Left: Diffusion of Corporate Tax Policy across Borders. *Comparative Political Studies*. 45: 283-311

Rudra, Nita and Nathan Jensen. 2011. Globalization and the Politics of Natural Resources: Introduction. *Comparative Political Studies* 44 (6): 639-661.

Jensen, Nathan M. and Noel P. Johnston. 2011. Political Risk, Reputation, and the Resource Curse. *Comparative Political Studies* 44 (6): 662-668.

Jensen, Nathan M., Quan Li, and Aminur Rahman. 2010. Understanding Corruption Using Cross-National Firm-Level Surveys. *Journal of International Business Studies* 41 (9): 1481-1504.

Crisp, Brian, Nathan M. Jensen, Guillermo Rosas, and Thomas Zeitzoff. 2010. Vote-seeking incentives and investment environments: The need for credit claiming and the provision of protectionism *Electoral Studies*. 29 (2): 221-226.

Jensen, Nathan M. 2008. Political Regimes and Political Risk: Democratic Institutions and Expropriation Risk for Multinational Investors. *Journal of Politics* 70 (4): 1040-1052.

Jensen, Nathan M. and Daniel J. Young. 2008. A Violent Future? Political Risk Insurance Markets and Violence Forecasts. *Journal of Conflict Resolution* 52 (4): 527-547.

Jong Hee Park and Nathan M. Jensen. 2007. Domestic Political Institutions and Agricultural Policy. *American Journal of Political Science* 51 (2): 314-329.

Jensen, Nathan M. and Guillermo Rosas. 2007. Foreign Direct Investment and Income Inequality in Mexico, 1990-2000. *International Organization* 61: 467-487.

Jensen, Nathan M. 2007. Stabilizing Expectations: The Bush Steel Tariffs and U.S. Steel Stocks. *Review of International Organizations* 2 (2): 261-280.

Dreher, Axel and Nathan M. Jensen. 2007. Independent Actor or Agent? An Empirical Analysis of the Impact of US interests on IMF Conditions. *The Journal of Law and Economics* 50(1): 105-124.

Jensen, Nathan and Scott Schmith. 2005. Market Responses to Politics: The Rise of Lula and the Decline of the Brazilian Stock Market. *Comparative Political Studies* 38: 1245-1270.

Jensen, Nathan M. 2005. The Multinational Corporation Empowers the Nation-State. 2005. *Perspectives on Politics* (3): 548-551.

Jensen, Nathan M. and Fiona McGillivray. 2005. Federalism and Foreign Direct Investment. *International Interactions* 31(4): 303-326.

Jensen, Nathan M. 2005. Fiscal Federalism and International Capital. *Swiss Political Science Review* (Special Issue from the Economics and Politics Conference in Lugano, Switzerland) Volume 11 (4): 77-95.

Jensen, Nathan M. 2004. Crisis, Conditions, and Capital: The Effects of International Monetary Fund Agreements on Foreign Direct Investment Inflows. *Journal of Conflict Resolution* 48 (2): 194-210.

Jensen, Nathan M. and Leonard Wantchekon. 2004. Resource Wealth and Political Regimes in Africa. *Comparative Political Studies* 37 (7): 816-841.

Jensen, Nathan M. 2003. Democratic Governance and Multinational Corporations: Political Regimes and Inflows of Foreign Direct Investment. *International Organization* 57 (3): 587-616.

Jensen, Nathan M. 2003. Rational Citizens against Reform: Poverty and Economic Reform in Transition Economies. *Comparative Political Studies* 36 (9): 1092-1111.

Jensen, Nathan M. 2002. Economic Reform, State Capture, and International Investment in Transition Economies. *Journal of International Development* 14: 973-977.

POLICY PIECES/BOOK CHAPTERS/PUNDITRY

Park, Jong Hee and Nathan M. Jensen. 2014. Partisan Politics and Dynamics in the U.S. Agriculture Protection. *Korean Journal of International Studies* 12 (1): 225-254.

Jensen, Nathan M. It's Time for Kansas, Missouri to end the economic border war. *The Kansas City Star* Sept 11, 2014.

Jensen, Nathan M. and Aminur Rahman. Forthcoming. The Silence of Corruption: Identifying Underreporting of Business Corruption through Randomized Response Techniques. *Political Corruption: A Handbook* Edited by Paul M Heywood. Routledge Press.

Caddel, Jeremy and Nathan M. Jensen 2014. Which host government actors are most involved in disputes with foreign investors? *Columbia FDI Perspectives No. 120, April 28, 2014*

Barbour, Paul, Persephone Economou, Nathan M. Jensen and Daniel Villar. 2012. The Arab Spring: How soon will foreign investors return? *Columbia FDI Perspectives No. 67, May 7, 2012.*

Contributor to *World Investment and Political Risk 2011*. Washington D.C.: The World Bank.

Jensen, Nathan M. and Edmund Malesky. 2010. FDI Incentives Pay—Politically. *Columbia FDI Perspectives No. 26, June 28, 2010.*

Jensen, Nathan M. and Guillermo Rosas. 2010. After the Storm: The Long Run Impact of Bank Bailouts, in Robert E. Wright (ed.), *Bailouts: Public Money, Private Profit*. Columbia University Press.

Jensen, Nathan M. You got Honda, but at what cost? *Indianapolis Star* July 9, 2006.

Jensen, Nathan M. and Jong Hee Park. Where's the Beef? The Political Economy of U.S. Agriculture Protection. *The Political Economist* Vol X (2): 1-8.

Jensen, Nathan M. Reform, not tax relief, is the way to lure investors. *Financial Times* May 16, 2006.

WORKING PAPERS/BOOK MANUSCRIPT

Jensen, Nathan M. and Edmund J. Malesky. Competition, Collusion, or Credit? Globalization and the Use of Firm-Specific Fiscal Incentives. Revise and Resubmit at *Cambridge University Press*.

Jensen, Nathan M., Noel P. Johnston, Chia-yi Lee, and Abdulhadi Sahin. Crisis and Contract Breach: The Domestic and International Determinants of Expropriation.

Jensen, Nathan M and Edmund J. Maleksy. Does the OECD Convention affect bribery? Investment liberalization and corruption in Vietnam.

Michael Findley, Nathan M. Jensen and Daniel Nielson. A Field Experiment on the Liability of Foreignness: Country of Origin and U.S. Inward Investment Promotion. Revise and Resubmit.

Jensen, Nathan M., Edmund Malesky and Matthew Walsh. Competing for Global Capital or Local Voters? The Politics of Business Location Incentives.

Jensen, Nathan M. and Adam H. Rosenzweig. Can Government's Tax Footloose Capital?: Measuring the Effects of Globalization on Domestic Taxation. Under review.

Jensen, Nathan M. and René Lindstädt. Globalization with Whom: Context-Dependent Foreign Direct Investment Preference.

Jensen, Nathan M., Noel P. Johnston, Chia-yi Lee, and Abdulhadi Sahin. Expropriation, Punishment, and the Democratic Curse.

GRANT ACTIVITY (2002-PRESENT)

- 2014 Ewing Marion Kauffman Foundation: \$29,000
- 2013 Ewing Marion Kauffman Foundation: \$30,000
- 2012 Weidenbaum Center Faculty Grant: \$66,600
- 2011 Washington University Center for Programs Grant (with Adam Rosenzweig): \$4,000
- 2011 Ford Foundation. (Supporting Investigator. James Wersch, PI): \$100,000
- 2011 Washington University Skandalaris Center Faculty Research Grant: \$10,000
- 2010 Washington University Center for Programs Grant: \$5,000
- 2009 Washington University Skandalaris Center Course Development Grant: \$6,000
- 2009 Washington University International Studies Grant: \$1,000
- 2006 Folk Bernadotte Academy Grant (with Leonard Wantchekon)
- 2005 UCLA International Institute Fellowship: Salary
- 2005 USC Center for International Studies Fellowship (Declined)
- 2005 Washington University Faculty Research Grant: \$5,749
- 2005 Weidenbaum Center Faculty Grant: \$7,000
- 2005 International Studies Association Travel Grant
- 2005 International Studies Association Workshop Grant (with Quan Li)
- 2004 Weidenbaum Center Faculty Grant Spring (with Andy Sobel): \$4,000
- 2004 Washington University International Studies Grant
- 2003 Russell Sage Behavioral Economics Grant: \$4,000
- 2003 Weidenbaum Center Faculty Grant (with Andy Sobel): \$10,000
- 2003 Weidenbaum Center Faculty Grant: \$7,000
- 2002 Washington University International Studies Grant: \$1,000
- 2002 Weidenbaum Center Faculty Grant: \$5,700

INVITED TALKS

- 2014 University of Maryland IR Workshop, Georgetown University International Theory and Research Seminar
- 2013 University of Pittsburgh Comparative Politics Workshop, George Washington University School of Business
- 2012 Yale University International Relations Workshop, University of Texas-Austin IR Book Workshop
- 2010 Texas A&M Program on International Conflict and Cooperation, University of Colorado-Boulder
- 2009 Cornell Political Economy Speaker Series
- 2008 Stanford Graduate School of Business Political Economy Speaker Series, University of Missouri Research Workshop, Duke Global Governance Seminar, Koc University Graduate School of Business
- 2007 University of Montreal Business School; International Relations Speaker Series - the Ohio State University; The World Bank; University of Illinois Urbana-Champaign, University of Wisconsin Political Economy Speaker Series
- 2006 Stony Brook University Political Science Department Speaker Series; Columbia University International Relations Speaker Series; Claremont Graduate School
- 2005 University of California Los Angeles, Comparative Politics Workshop and International Relations Speaker Series, University of California Los Angeles International Institute Workshop Speaker, University of California San Diego International Relations Speaker Series

TEACHING

Washington University

Undergraduate: World Politics Seminar, Introduction to International Politics, Politics of International Trade, Global Political Economy, Politics of International Finance, Politics of Multinational Enterprises, Public Policy Responses to Global Poverty

Graduate: Co-instructor for Readings in International Political Economy, International Political Economy, Topics in International Political Economy, Politics of Multinational Enterprises (University College MA Program), Topics in International Political Economy (University College MA Program), Public Policy Responses to Global Poverty (University College MA Program)

UCLA

Undergraduate: International Political Economy, Multinational Corporations and Economic Development

STUDENTS SUPERVISED

Washington University Political Science Dissertation Advisor

Chia-yi Lee, Co-advisor (2013, Nanyang Technological University.)

Marian Medina, Co-advisor (2011, Iowa State University)

Ugur Ozdemir, Co-advisor (2011, Istanbul Bilgi University)

Noel Pereyra Johnston, Advisor (2013, Oxford University Post Doc)

Abdulhadi Sahin, Co-advisor (2014, TOBB University of Economics and Technology)

Mi Jeong Shin, Advisor (Current)

Washington University Political Science Dissertation Committee Member

Jeremy Caddel (2013, Washington University International and Area Studies)

Adriana Crespo-Tenorio (2013, The New York Times)

Chad Haddal (2006, Congressional Research Service)

Dan O'Neil (2010, University of the Pacific)

Xun Pang (2011, Princeton University)

Jong Hee Park (2007, University of Chicago)

Scott Schmith (2004, Congressional Research Service)

External Political Science Dissertation Committee Member

Joseph Weinberg (2010 UNC Ph.D., University of Southern Mississippi)

Washington University Interdisciplinary Dissertation Committee (Ken Ryan)

Center for Political Economy Masters Thesis Advisor (Hertkorn, Zeitzoff, Bennett)

University College International Affairs Masters Thesis Advisor (Copeland, Estrada, Duree, Mammadov,

Morton, Nasrallah, Perkins, Schiava, Topps, Turner)

Political Science Honor Thesis Supervision: (Capelo, Halket, Hariharan, Higney, Kramer, Tabach)

International Studies Honors Thesis Supervision (Liao)

PROFESSIONAL SERVICE

- Editorial Board, International Interactions (2013-)
- Advisory Board: SSRN e-journal International Political Economy: Investment and Finance (2013-)
- 2012 International Studies Association Dissertation Award Committee (International Political Economy)
- 2012 American Political Science Association Helen Dwight Reid Award Committee
- 2012 American Political Science Association Section Chair (International Political Economy)

- 2008-2011 Book Review Editor, *Review of International Organizations*
- 2008-2011 American Political Science Association Political Economy Section, Council
- 2010 Conference Organizer: Globalization and Governance. Washington University
- 2008 Midwest Political Science Association Section Chair (International Political Economy)
- 2007 Conference Co-Organizer (with Quan Li): The Political Economy of Investment Risk. Washington University
- 2005 American Political Science Association Section Chair (International Collaborations)
- 2005 Conference Co-Organizer (with Quan Li): The Political Economy of Multinational Corporations and Foreign Direct Investment. Washington University
- 2005 Conference Co-Organizer (with Quan Li): The Political Economy of Regulating Multinational Corporations and Foreign Direct Investment. Penn State University

Journal/Book Referee:

American Journal of Political Science, American Political Science Review, British Journal of Political Science, Comparative Political Studies, Economic Letters, Economics Bulletin, Economics and Politics, Economic Systems, European Journal of Political Economy, FDI Perspectives, Governance, International Organization, International Review of Administrative Sciences, International Studies Perspectives, International Studies Quarterly, Journal of African Finance and Economic Development, Journal of Business Ethics, Journal of Business Research, Journal of Conflict Resolution, Journal of Institutional Economics, Journal of International Relations and Development, Journal of Legal Studies, Journal of International Relations & Development, Journal of Management, Journal of Peace Research, Journal of Policy Analysis and Management, Journal of Politics, Latin American Research Review, Legislative Studies Quarterly, Management International Review, Perspectives on Politics, Policy Studies Journal, Political Research Quarterly, Polity, Regulation and Governance, Review of Economics and Statistics, Review of International Organizations, Review of International Political Economy, Social Science Quarterly, Strategic Management Journal, Studies in Comparative International Development, Transnational Corporations, Quarterly Journal of Political Science, World Development, Cambridge University Press (book), Columbia University Press (book), Longman Press (book), Lynne Rienner (book), Oxford (book), Princeton (book), Routledge Press (book)

Conference Paper Referee:

Academy of International Business Conference, Academy of Management Conference

Grant Referee:

NSF Law and Social Sciences Dissertation Grant, NSF Political Science Grant Proposal, NSF Economics Grant Proposal, Netherlands Organization for Scientific Research Grant Proposal, Social Science and Humanities Research Council of Canada

WASHINGTON UNIVERSITY SERVICE AND DEPARTMENT SERVICE

- Center for New Institutional Social Sciences Faculty Board (2013-2014)
- WashU Writing 1 Evaluation Committee (2013)
- International and Comparative Political Economy Search Committee Chair (2012)
- Weidenbaum Center Faculty Advisory Committee (2010-2014)
- International Relations Field Committee (2002-2014)
- 2012-2013 Faculty Associates Program (Eliot Dormatory)
- Director of Graduate Studies (2009-2011, Fall 2012)
- Graduate Admissions Committee (2003-2011, 2013)
- Graduate Professional Development Seminar Organizer (2003-2011)

- Political Methodology Search Committee (2010)
- Political Science Formal Theory Search Committee (2008)
- Political Science Awards Committee (2008-2010)
- International and Area Studies Post-doc Search Committee (2011)
- International and Area Studies Faculty Search Committee (2005, 2006)
- Open Field Faculty Search Committee (2004)
- International and Area Studies Curriculum Development Workshop Participant (2004)
- Thirteen Judge (2006, 2007)
- Washington University International Leader Program Project Evaluator (2006, 2007)
- 2003-2004 Faculty Associates Program (Lee Dormitory)
- 2003-2004 Washington University Freshman Reading Program
- Current Events Discussion Forum Participant (2003-2004)

AWARDS

- Washington University Graduate Mentoring Award (2013)
- International Political Economy Society (IPES) Paper Award. Gueorguiev, Dimitar, Edmund Maleksy, and Nathan M. Jensen. Rent(s) Asunder: Sectoral Rent Extraction Possibilities and Bribery by Multi-National Corporations. (2012)
- Best paper in Political Economy presented at the 2008 APSA meeting.
- Recognition for Excellence in Graduate Student Mentoring (2007, 2011)

CONFERENCE PRESENTATIONS

- 2014 Incentives to Innovate, Kauffman Foundation. Academy of Management
- 2012 International Studies Association, International Political Economy Society
- 2010 International Studies Association, Midwest Political Science Association, University of Pittsburgh Conference on Globalization and Natural Resources, American Political Science Association.
- 2009 American Political Science Association, European Consortium for Political Research, Midwest Political Science Association, Harvard Business School International Research Conference (Invited Discussant), International Studies Association Workshop, International Political Economy Society
- 2008 Midwest Political Science Association, American Political Science Association, International Political Economy Society
- 2007 International Political Economy Society; European Consortium for Political Research; American Political Science Association; Political Methodology Meeting; International Society for New Institutional Economics Conference. (Reykjavik, Iceland); Conference on Political Competition and Government Policy. (Invited Discussant) Duke University; Midwest Political Science Association. The Political Economy of International Finance Conference (Atlanta).
- 2006 International Political Economy Society Conference; International Society for New Institutional Economics Conference. (Boulder, Colorado); Midwest Political Science Association; International Studies Association; Southern Political Science Association
- 2005 The Political Economy of International Finance Conference; Penn State Conference on \ Multinational Corporations and Regulation (Co-Organizer); University of Southern California, Center for International Studies Research Seminar; American Political Science Association; Washington University Conference on Foreign Direct Investment (Co-Organizer); Duke Workshop on Post-communist Political and Economic Liberalization (Invited Discussant); International Studies Association; Midwest Political Science Association
- 2004 American Political Science Association; Duke Summer Institute on Globalization and

Equity; Midwest Political Science Association; International Studies; International Studies
Association-Midwest; Economics and Politics: Lugano, Switzerland
2003 Midwest Political Science Association
2002 Midwest Political Science Association
2001 Comparative Political Economy Conference: Yale University; New England Political Science
Association; Contesting Politics: New School University
2000 American Political Science Association; International Studies Association-Northeast